ARGUS CREDIT RATING SERVICES LTD.
(ACRSL)

Credit Rating Report

Dulary Electrical Appliance Industries

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Name:

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Date:

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Ref No	: ACRSL39500/25
Company Name	: Dulary Electrical Appliance Industries (DEAI)
Assigned Ticker	: DularyElcApplnd
Activity	: Manufacturing different types of high quality plastic items.
Incorporated On	: 10 Aug 2014
Head Office	: Bhairabpur Uttar Para, Bhairab Bazar, Kishoregonj, Bangladesh

Rating Type	: SME / Entity
Rating Validity	: 09 Mar 2026
Analyst(s)	: ACRSL Analyst Team
Committee(s)	: ACRSL Rating Committees

Rating Summary

Credit Rating	Current	Previous
SME	AQME-3	AQME-3
Publishing Date	09 Mar 2025	29 Feb 2024

Rating Explanation

Rating	Explanation
AQME-3	ARGUS Quantitative Medium Enterprise-3 is a High rating grade assigned to medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned, this rating indicates the obligor, relative to other medium enterprises, has strong capacity to meet its financial obligations but may be vulnerable to adverse economic conditions.

Rating Validity: This validity assumes no additional loan over that disclosed in FY24 [Ending December 31] audited/management certified balance sheet and that management has disclosed all material & adverse to financials since FY24.

Khan Md. Abdul Wahab, FCMA
Chief Executive Officer
ARGUS Credit Rating Services Ltd.

1 CORPORATE PROFILE

1.1 Company Description

History: Dulary Electrical Appliance Industries was incorporated on 10 August 2014 as a proprietorship business in Kishorgonj. The sole proprietorship business was founded by Mr. Md. Humaun Kabir and the business entity is currently focusing on manufacturing and trading different types of plastic items.

Financial Base: At the end of FY24, The business entity's Total Assets stood at BDT 79.70 MN, Equity at BDT 71.20 MN, Revenue at BDT 86.00 MN and Net Profit After Tax at BDT 12.80 MN.

Bank Liability: According to bankers report RDulary Electrical Appliance Industries availed financial facility under Premier Bank PLC. As on 06.03.2025, Dulary Electrical Appliance Industries's total limit is 11.00 MN, where as its outstanding is 7.60 MN. Present CIB of this business entity is standard.

Special note: At the time of publication of this credit rating report by ARGUS Credit Rating Service Limited (ACRSL), management certified financial statements from FY22 to FY24(ending Dec 31) were available, projections for FY25 and FY26 were arrived after taking in to consideration subsequent events up to the date of reporting, management feedback, and industry insights.

1.2 Ownership Structure

The Proprietor of Dulary Electrical Appliance Industries is Mr. Md. Humaun Kabir. He has vast experience in related business and is a successful Proprietor. The overall business of the enterprise is managed and looked after by him with the help of efficient staffs.

Table 1 Nature of Ownership/Directors' Shareholding Percentage

Designation	Name	Shares
Proprietor	Mr. Md. Humaun Kabir	100.00%

1.3 Operations

Corporate Office: Bhairabpur Uttar Para, Bhairab Bazar, Kishoregonj, Bangladesh.

1.4 Products and Services

Dulary Electrical Appliance Industries is renowned for manufacturing and trading different types of high quality plastic items. The business entity's customer base is growing over the years due to it's superior and durable products quality. The entity always maintain standard quality in it's manufacturing and trading process. Their core product is mainly Plastic items.

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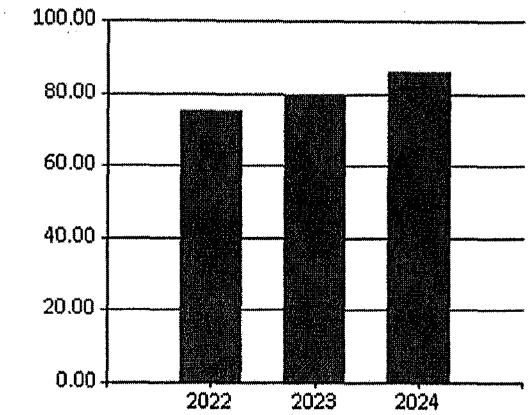
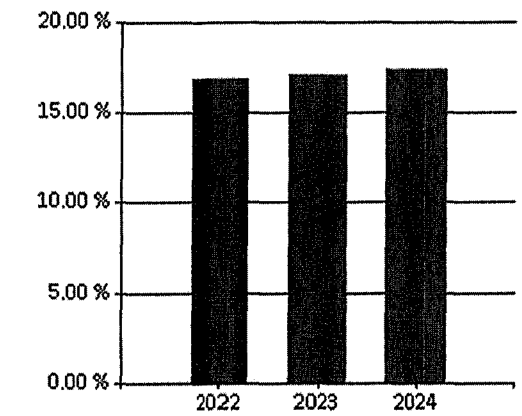
2 CHARTS

2.1 Income Statement Charts

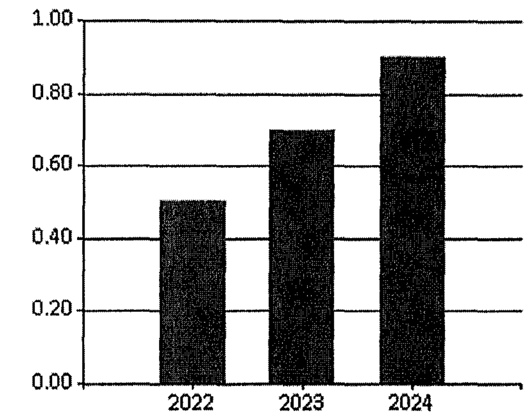
Revenue (BDT MN)



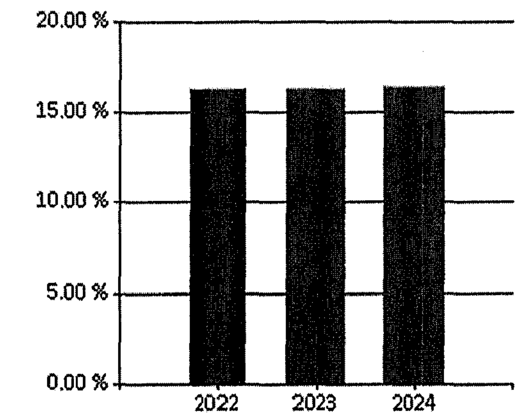
Gross Profit Margin (%)



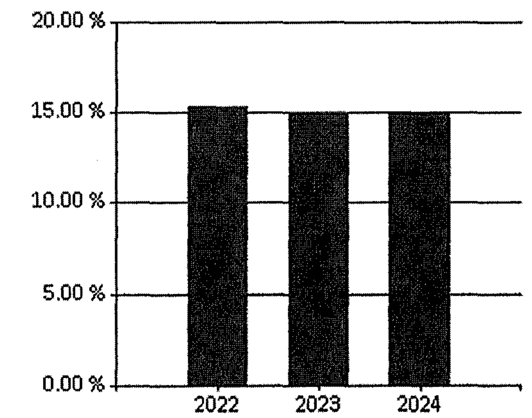
Operating Expenditures (BDT MN)



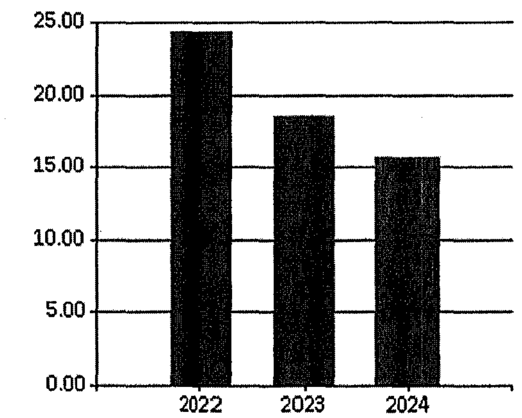
Operating Profit Margin (%)



Net Profit Margin (%)

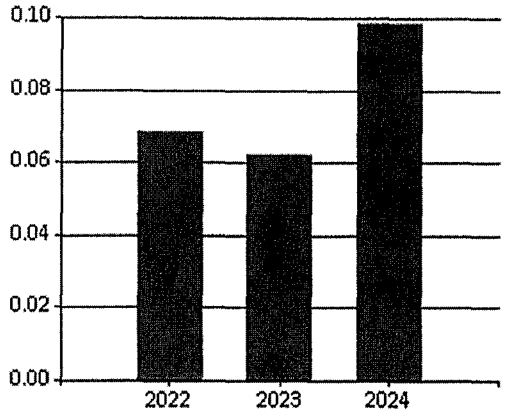


Interest Coverage Ratio (Times)

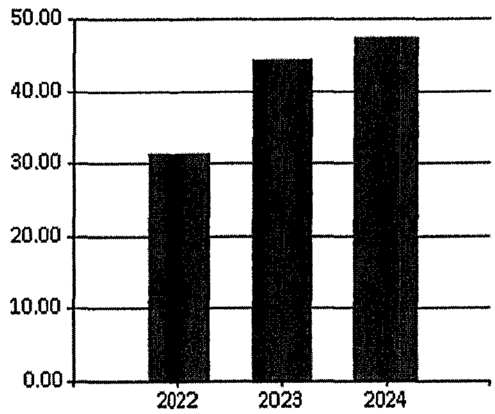


2.2 Balance Sheet Charts

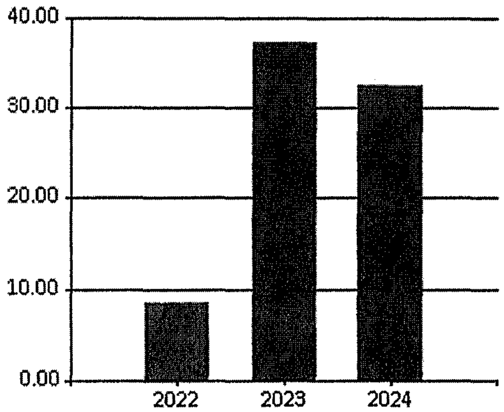
Debt To Equity (Times)



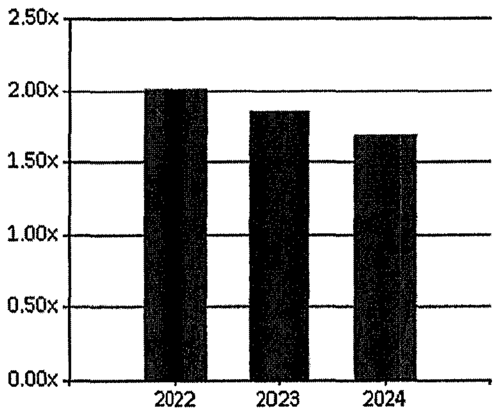
Accounts Payable Turnover (Times)



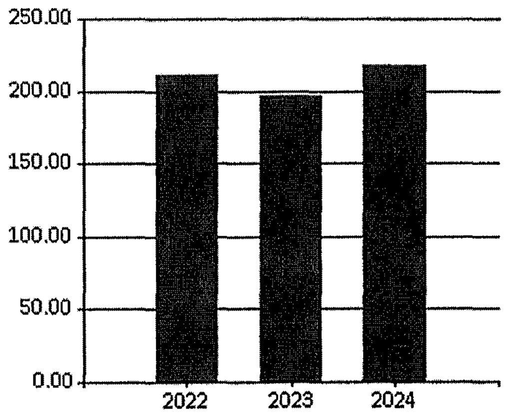
Accounts Receivable Turnover (Times)



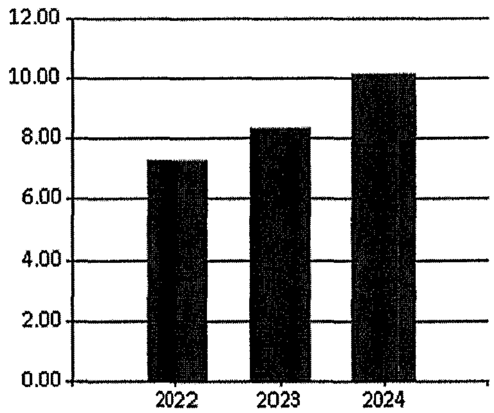
Inventory Turnover (Times)



Cash Conversion Cycle (Days)



Current Ratio (Times)



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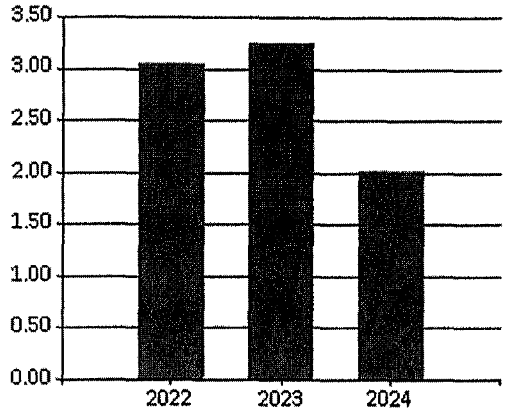
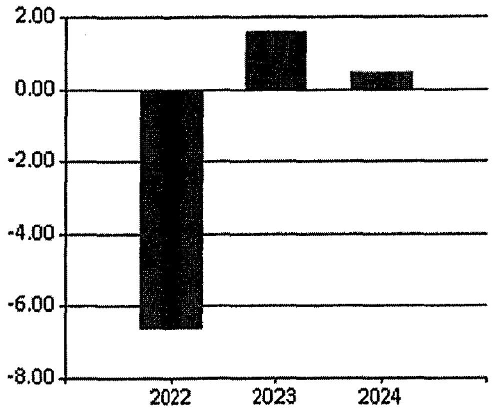
2.3 Cash Flow Adequacy Charts

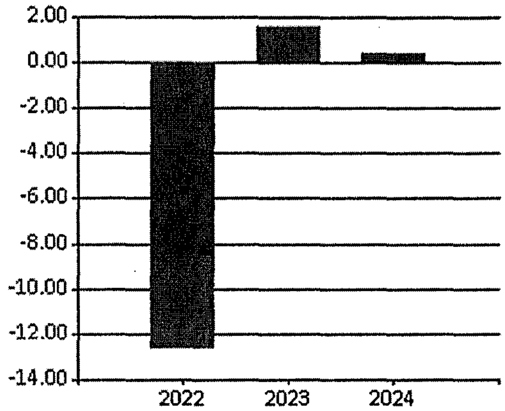
Fund From Operations To Debt (Times)



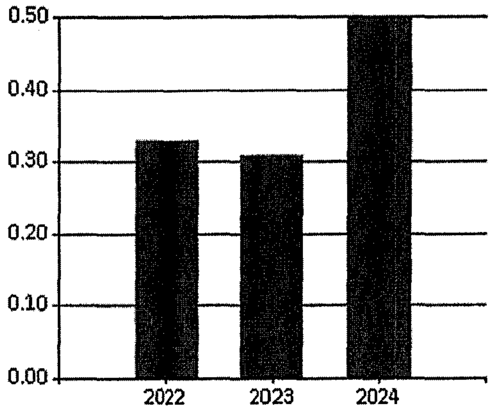
Operating Cash Flow To Total Debt (Times)



Free Cash Flow To Total Debt (Times)



Total Debt To EBITDA (Times)



APPENDIX A: SUMMARY OF FINANCIAL METRICS

Balance Sheet Metrics (BDT in MN)	FY22	FY23	FY24
Cash & Equivalent	0.20	0.50	0.50
Trade Receivable	1.80	2.50	2.80
Inventories	33.90	37.90	46.40
Total Current Assets	39.90	45.90	55.70
Investments	0.00	0.00	0.00
Fixed Assets(At cost less Depreciation)	24.00	24.00	24.00
Total Non-Current Assets	24.00	24.00	24.00
Total Assets	63.90	69.90	79.70
Payable and Accrued Expenses	1.50	1.50	1.50
Other Current Liabilities	0.00	0.00	0.00
Short Term Debt	4.00	4.00	4.00
Total Current Liabilities	5.50	5.50	5.50
Long Term Debt	0.00	0.00	3.00
Other Non-Current Liabilities	0.00	0.00	0.00
Total Non-Current Liabilities	0.00	0.00	3.00
Total Liabilities	5.50	5.50	8.50
Issued, Subscribed & Paid Up Capital	18.50	18.50	18.50
Retained Earnings	39.90	45.90	52.70
Reserves & Surplus	0.00	0.00	0.00
Total Shareholders' Equity	58.40	64.40	71.20
Total Shareholders' Equity & Liabilities	63.90	69.90	79.70
Income Statement Metrics (BDT in MN)	**FY22**	**FY23**	**FY24**
Revenue/Sales/Turnover	75.20	80.00	86.00
Cost of Revenue/ Cost of Goods Sold	62.50	66.30	71.00
Gross Profit (Loss)	12.70	13.70	15.00
Operating Expenses	0.50	0.70	0.90
Operating Profit	12.20	13.00	14.10
Financial Expense/ Interest Expense	0.50	0.70	0.90
Net Profit before WPPF	11.70	12.30	13.20
Other Expense	0.00	0.00	0.00
Net Profit Before Tax	11.70	12.30	13.20
Provision for Tax	0.20	0.30	0.40
Net Profit After Tax	11.50	12.00	12.80
Cash Flow Metrics (BDT in MN)	**FY22**	**FY23**	**FY24**
Net Cash from Operating Activities	-26.70	6.30	3.00
Net Cash from Investing Activities	-24.00	0.00	0.00
Net Cash from Financing Activities	50.90	-6.00	-3.00
Increase/(Decrease) in Cash and Cash Equivalents	0.20	0.30	0.00
Cash and Cash Equivalents at the Opening	0.00	0.20	0.50
Cash and Cash Equivalents at the Closing	0.20	0.50	0.50

Source: DEAI's Financial Statement from FY22-FY24

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APPENDIX B: SUMMARY OF ANALYTICS

Indicators	FY22	FY23	FY24
Revenue Growth	14.99%	6.38%	7.50%
Gross Profit Margin	16.89%	17.13%	17.44%
Operating Profit Margin	16.22%	16.25%	16.40%
Net Profit Margin	15.29%	15.00%	14.88%
Interest Coverage Ratio	24.40x	18.57x	15.67x
ROA	16.85%	17.94%	17.11%
ROE	18.47%	19.54%	18.88%
Debt to Equity Ratio	0.07x	0.06x	0.10x
Accounts Payable Turnover	31.25x	44.20x	47.33x
Accounts Receivable Turnover	8.45x	37.21x	32.45x
Inventory Turnover Ratio	2.01x	1.85x	1.68x
Current Ratio	7.25x	8.35x	10.13x
Cash Conversion Cycle(Days)	211	196	217
Fund from Operations/Total Debt	3.05x	3.25x	2.01x
Operating Cash Flow/Total Debt	-6.68x	1.58x	0.43x
Free Cash Flow/Total Debt	-12.68x	1.58x	0.43x
Total Debt/EBITDA	0.33x	0.31x	0.50x

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APPENDIX C: SME RATING DETAILS

ACRSL SME RATING

Rating	Definition
AQME-1 (Highest Grade)	ARGUS Quantitative Medium Enterprise-1 is the Highest rating assigned to medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned this rating indicates the obligor, relative to other medium enterprises, has exceptionally strong capacity to meet its financial obligations and it is highly unlikely that this capacity will be impacted adversely by foreseeable events.
AQME-2 (High Grade)	ARGUS Quantitative Medium Enterprise-2 is a Very High rating grade assigned to medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned, this rating indicates the obligor, relative to other medium enterprises, has very strong capacity to meet its financial obligations and it is unlikely that this capacity will be impacted adversely by foreseeable events.
AQME-3 (Good Grade)	ARGUS Quantitative Medium Enterprise-3 is a High rating grade assigned to medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned, this rating indicates the obligor, relative to other medium enterprises, has strong capacity to meet its financial obligations but may be vulnerable to adverse economic conditions.
AQME-4 (Satisfactory Grade)	ARGUS Quantitative Medium Enterprise-4 is a Good rating grade assigned to medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned, this rating indicates the obligor, relative to other medium enterprises, has adequate capacity to meet its financial obligations but this capacity remains more vulnerable to adverse economic conditions.
AQME-5 (Non-Investment Grade)	ARGUS Quantitative Medium Enterprise-5 is a Non-Investment rating grade assigned to medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned, this rating indicates the obligor, relative to other medium enterprises, has weak capacity and may rely on alternative sources to meet its financial obligations, and is substantially vulnerable to adverse economic conditions that may impair ability to meet such obligations in the future.
AQME-6 (Highly vulnerable)	ARGUS Quantitative Medium Enterprise-6 is a Highly Vulnerable rating grade assigned to medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned this rating indicates the obligor is near to default and the degree of certainty regarding timely payment of financial obligations is doubtful unless circumstances improve.
AQME-7 (Imminent Default)	ARGUS Quantitative Medium Enterprise-7 is an Imminent default rating assigned to Medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned this rating indicates The obligor is either currently in default or expected to be in default with high probability. The obligor with this rating is unlikely to meet maturing financial obligations.
AQME-8 (Default Grade)	ARGUS Quantitative Medium Enterprise-8 is a Default rating assigned to medium enterprises by ARGUS Credit Rating Services Ltd (ACRSL)'s quantitative ME ratings model. When assigned, this rating indicates the obligor already failed to meet its financial obligations and may have entered bankruptcy proceedings.

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